(Scale All Share, Software/IT, M8G GR)



		Value Indicators:	EUR	Warburg ESG Risk Score:	2.0	Description:	
Buy		DCF:	3.10	ESG Score (MSCI based):	3.0	MGI is engaged in the gamir	na as
EUR 3.10				Balance Sheet Score: Market Liquidity Score:	2.0 1.0	well as media and advertisin	
		Market Snapshot:	EUR m	Shareholders:		Key Figures (WRe):	2020e
		Market cap:	275.2	Freefloat	47.5 %	Beta:	1.6
Price		No. of shares (m):	117.1	Bodhivas (Remco Westerm.)	37.1 %	Price / Book:	1.2 x
	EUR 2.35	EV:	294.2	F&F (Lock up until 02/22)	15.4 %	Equity Ratio:	56 %
Upside	31.9 %	Freefloat MC:	130.7	UBS	4.0 %	Net Fin. Debt / EBITDA:	0.9 x
		Ø Trad. Vol. (30d):	247.05 th	Nordnet Pensions	2.5 %	Net Debt / EBITDA:	0.9 x

### First Glance: Major earnings-accretive acquisition

Friday night, MGI announced the 100% acquisition of KingIsle.

- Kingslsle, based in Austin, Texas, is a leading game developer and publisher of the Online PC Games Wizard101 and Pirates 101 which have very loyal communities. Wizard101 was first released in 2008 and has grown from 2m users in 2009 to more than 50m users in 2014.
- MGI will pay a fixed cash consideration of USD 126m on a cash- and debt- free basis plus up to USD 84m that may be paid to the sellers as an earn-out payment, dependent on the level of future revenues.
- In 2021, MGI is expecting additional revenue of EUR 25m and EUR 17m adjusted EBITDA (68% margin). In the first nine months of 2020, Kinglesle generated EUR 18m sales (based on normalized growth and thus excluding the COVID boost) and EUR 12m EBITDA (66% margin).
- Based on the 2021 guidance, the total purchase price including earn-out would be USD 136m and would be equivalent to an EV/adj. EBITDA multiple of 6.7; i.e. highly attractive compared with MGI's own multiple of around 10 based on our 2021 estimates.
- As part of the transaction, MGI will issue 11,676,241 new ordinary MGI shares at a price of EUR 2.14 which corresponds to a discount of 4% on the average closing share price on Xetra of the last 20 trading days. The share issue is directed to funds advised by Oaktree Capital Management and will generate proceeds of EUR 25m. In light of these proceeds and an incremental EUR 30m from the bond issue in November, the initial USD 63m payment after the closing of the acquisition is well covered and a large share of the USD 63m deferred fixed portion of the purchase price can be paid from the cash flow in the next 18 months.
- The acquisition will increase the 2021 adj. EBITDA by more than 60% and is therefore transformative and accretive to both margin and earnings. To illustrate the potential, the application of an EV/ adj. EBITDA multiple of 10 to the acquired business results in revaluation potential of more than EUR 55m. We therefore reiterate our Buy rating and will rework our model.

2.25 2 1.75 1.5 0.75 0.75 0.3/20 05/20 07/20 09/20 11/20 0	1
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0.75 -	
03/20 05/20 07/20 09/20 11/20 0	
	01/21
Media and Games Invest plc Scale All Share (normalise	d)
Rel. Performance vs Scale All	

1 month:	8.7 %
6 months:	34.3 %
Year to date:	8.0 %
Trailing 12 months:	77.7 %
Company events:	
Company events: 26.02.21	Prel. FY 2020
	Prel. FY 2020 Q1
26.02.21	

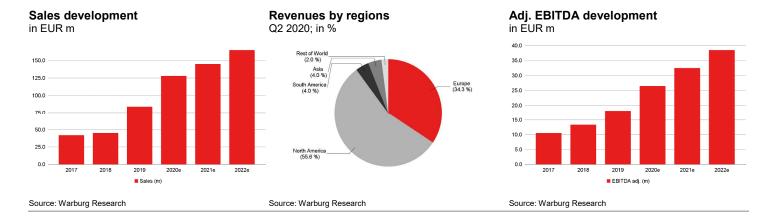
FY End: 31.12. in EUR m	CAGR (19-22e)	2016	2017	2018	2019	2020e	2021e	2022
Sales	25.3 %	39.0	42.1	45.3	83.9	128.0	145.0	165.0
Change Sales yoy		n.a.	8.0 %	7.6 %	85.2 %	52.6 %	13.3 %	13.8 %
Gross profit margin		61.1 %	70.0 %	70.3 %	71.8 %	69.9 %	70.3 %	70.3 %
EBITDA	33.5 %	2.6	7.0	11.1	15.5	24.0	31.0	37.
Margin		6.8 %	16.7 %	24.4 %	18.5 %	18.8 %	21.4 %	22.4 %
EBIŤ	54.7 %	-10.1	-3.4	2.6	5.0	10.0	14.5	18.
Margin		-25.9 %	-8.0 %	5.7 %	6.0 %	7.8 %	10.0 %	11.2 %
Net income	-	-9.1	-5.0	1.5	-0.3	0.8	6.3	8.
EPS	-	n.a.	n.a.	n.a.	-0.01	0.01	0.05	0.0
EPS adj.	-	n.a.	n.a.	n.a.	-0.01	0.03	0.05	0.0
DPS	-	n.a.	n.a.	n.a.	0.00	0.00	0.00	0.0
Dividend Yield		n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a
FCFPS		n.a.	n.a.	n.a.	0.05	0.01	0.04	0.0
FCF / Market cap		n.a.	n.a.	n.a.	4.3 %	0.3 %	1.8 %	3.5 9
EV / Sales		n.a.	n.a.	n.a.	2.8 x	2.4 x	2.0 x	1.7
EV / EBITDA		n.a.	n.a.	n.a.	14.9 x	12.6 x	9.5 x	7.7
EV / EBIT		n.a.	n.a.	n.a.	46.2 x	30.2 x	20.3 x	15.4
P/E		n.a.	n.a.	n.a.	n.a.	235.0 x	47.0 x	33.6
P / E adj.		n.a.	n.a.	n.a.	n.a.	78.3 x	47.0 x	33.6
FCF Potential Yield		n.a.	n.a.	n.a.	6.1 %	6.5 %	8.9 %	11.2 9
Net Debt		24.3	26.1	38.1	56.4	22.1	17.1	7.
ROCE (NOPAT)		n.a.	n.a.	6.8 %	n.a.	3.0 %	5.2 %	6.6
Guidance: E	UR 125m to	EUR 135m s	ales and EB	ITDA of EUR	23m to EUR	26m		

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Analyst





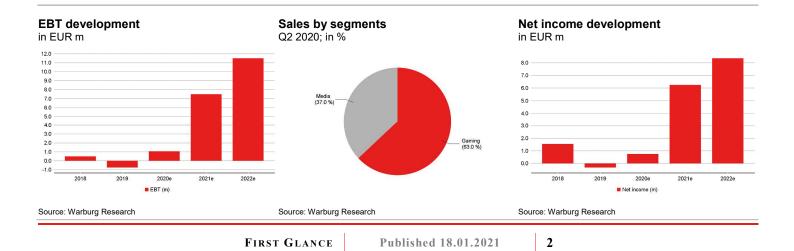


# **Company Background**

- Media and Games Invest plc (MGI) is a corporation with a specific focus on gaming (especially via in-games purchases in MMOGs) and media advertising (agency business and programmatic ad-tech solutions)
- MGI's main asset is gamigo, a games publisher with more than 30 well-established MMOGs and 5k+ casual games. MGI holds 99.9% of gamigo (fully consolidated)
- In May 2018, the Solidate real estate holding was renamed blockescence plc. It decided to divest the real estate business and acquire an initial 35.5% stake in gamigo.
- In June 2019, the company changed its name to Media and Games Invest, to underline its commitment to the gaming and advertising market...
- ... as it acquired another 13.8% stake of gamigo and 100% of the two programmatic ad-tech companies Applift and its subsidiary PubNative and has announced its intention to acquire further gamigo shares (now at 99.9%).

# **Competitive Quality**

- MGI's gamigo has a relatively broad games portfolio with a focus on multiplayer games. The top-10 games account for roughly 37% of total revenues but no game accounts for more than 8%.
- Revenues are generated with loyal customers. The majority of games generate over 60% of revenues with users who have been
  playing the game for more than five years.
- MGI is acting as a successful consolidator in the gaming market by purchasing distressed assets (games and media) for low prices
  and leveraging the acquired user base with its existing infrastructure
- Successful deal history of more than 25 deals prove high quality of the management as well as deal execution ability
- Recently acquired programmatic advertising companies should benefit from existing media content from own games portfolio as well
  as high experience and rich data of user behaviour and monetisation potential.





DCF model														
	Detaile	d forecas	t period				٦	ransition	al period					Term. Value
Figures in EUR m	2020e	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	
Sales	128.0	145.0	165.0	184.8	203.3	219.5	232.7	242.0	246.9	251.8	256.8	262.0	267.2	
Sales change	52.6 %	13.3 %	13.8 %	12.0 %	10.0 %	8.0 %	6.0 %	4.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %	2.0 %
EBIT	10.0	14.5	18.5	22.2	26.4	30.7	37.2	43.6	49.4	50.4	51.4	52.4	53.4	
EBIT-margin	7.8 %	10.0 %	11.2 %	12.0 %	13.0 %	14.0 %	16.0 %	18.0 %	20.0 %	20.0 %	20.0 %	20.0 %	20.0 %	
Tax rate (EBT)	28.2 %	10.0 %	10.0 %	12.0 %	13.0 %	15.0 %	18.0 %	22.0 %	25.0 %	27.0 %	28.0 %	28.0 %	28.0 %	
NOPAT	7.2	13.1	16.7	19.5	23.0	26.1	30.5	34.0	37.0	36.8	37.0	37.7	38.5	
Depreciation	14.0	16.5	18.5	22.2	24.4	24.1	23.3	21.8	19.7	20.1	20.5	21.0	21.4	
in % of Sales	10.9 %	11.4 %	11.2 %	12.0 %	12.0 %	11.0 %	10.0 %	9.0 %	8.0 %	8.0 %	8.0 %	8.0 %	8.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from														
- Working Capital	-4.0	0.2	0.2	1.1	1.3	1.4	0.3	0.2	0.1	0.1	0.1	0.1	0.1	
- Capex	18.0	18.0	19.0	22.2	22.4	22.0	20.9	19.4	19.7	20.1	20.5	21.0	21.4	
Capex in % of Sales	14.1 %	12.4 %	11.5 %	12.0 %	11.0 %	10.0 %	9.0 %	8.0 %	8.0 %	8.0 %	8.0 %	8.0 %	8.0 %	
Other	15.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	-7.9	11.4	16.0	18.4	23.7	26.9	32.5	36.2	36.9	36.6	36.9	37.6	38.3	39
PV of FCF	-7.8	10.4	13.4	14.3	17.0	17.7	19.7	20.2	19.0	17.4	16.1	15.2	14.2	223
share of PVs		3.91 %						41.73	3 %					54.36 %
Model parameter							Valuat	ion (m)						
Derivation of WACC:			Derivation	of Beta:			Presen	t values 20	)32e	18	37			
							Termin	al Value		22	23			
Debt ratio	30.00 %		Financial S	Strength		1.50	Financi	al liabilitie	S	10	)4			
Cost of debt (after tax)	4.9 %		Liquidity (s	hare)		1.80	Pensio	n liabilities			0			
Market return	7.00 %		Cyclicality			1.20	Hybrid	capital			0			
Risk free rate	1.50 %		Transpare	ncy		1.30	Minorit	y interest			4			
			Others			2.00	Market	val. of inv	estments		0			
							Liquidit	у		6	61	No. of sha	res (m)	117.1
WACC	8.53 %		Beta			1.56	Equity	Value		36	3	Value per	share (E	UR) 3.10

### Sensitivity Value per Share (EUR)

		Terminal (	Growth								Delta EBIT	-margin					
Beta	WACC	1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	2.50 %	2.75 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.82	9.5 %	2.44	2.49	2.53	2.58	2.63	2.68	2.74	1.82	9.5 %	2.30	2.39	2.49	2.58	2.67	2.76	2.85
1.69	9.0 %	2.66	2.71	2.76	2.82	2.88	2.95	3.02	1.69	9.0 %	2.53	2.63	2.72	2.82	2.92	3.02	3.11
1.62	8.8 %	2.78	2.83	2.89	2.96	3.03	3.10	3.18	1.62	8.8 %	2.65	2.75	2.86	2.96	3.06	3.16	3.26
1.56	8.5 %	2.91	2.97	3.03	3.10	3.18	3.26	3.35	1.56	8.5 %	2.79	2.89	3.00	3.10	3.21	3.31	3.42
1.50	8.3 %	3.04	3.11	3.18	3.26	3.35	3.44	3.54	1.50	8.3 %	2.93	3.04	3.15	3.26	3.37	3.48	3.59
1.43	8.0 %	3.19	3.27	3.35	3.43	3.53	3.63	3.74	1.43	8.0 %	3.09	3.21	3.32	3.43	3.55	3.66	3.77
1.30	7.5 %	3.52	3.61	3.71	3.82	3.94	4.07	4.22	1.30	7.5 %	3.45	3.58	3.70	3.82	3.95	4.07	4.19

• Our DCF approach is based on a detailed planning phase (20 -22), a transitional phase (23 -32), and a perpetuity term

Long-term tax rate is assumed to be at 28%



Valuation							
	2016	2017	2018	2019	2020e	2021e	2022e
Price / Book	n.a.	n.a.	n.a.	0.8 x	1.2 x	1.2 x	1.1 x
Book value per share ex intangibles	n.a.	n.a.	n.a.	-1.93	-0.13	-0.08	0.01
EV / Sales	n.a.	n.a.	n.a.	2.8 x	2.4 x	2.0 x	1.7 x
EV / EBITDA	n.a.	n.a.	n.a.	14.9 x	12.6 x	9.5 x	7.7 x
EV / EBIT	n.a.	n.a.	n.a.	46.2 x	30.2 x	20.3 x	15.4 x
EV / EBIT adj.*	n.a.	n.a.	n.a.	46.2 x	30.2 x	20.3 x	15.4 x
P / FCF	n.a.	n.a.	n.a.	23.3 x	315.1 x	54.5 x	28.5 x
P/E	n.a.	n.a.	n.a.	n.a.	235.0 x	47.0 x	33.6 x
P / E adj.*	n.a.	n.a.	n.a.	n.a.	78.3 x	47.0 x	33.6 x
Dividend Yield	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
FCF Potential Yield (on market EV)	n.a.	n.a.	n.a.	6.1 %	6.5 %	8.9 %	11.2 %
*Adjustments made for: -							

### **Consolidated profit & loss**



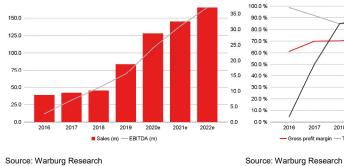
In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Sales	39.0	42.1	45.3	83.9	128.0	145.0	165.0
Change Sales yoy	n.a.	8.0 %	7.6 %	85.2 %	52.6 %	13.3 %	13.8 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	2.2	3.6	4.2	10.2	10.5	11.0	12.0
Total Sales	41.1	45.7	49.5	94.1	138.5	156.0	177.0
Material expenses	17.3	16.2	17.6	33.8	49.0	54.0	61.0
Gross profit	23.8	29.4	31.8	60.3	89.5	102.0	116.0
Gross profit margin	61.1 %	70.0 %	70.3 %	71.8 %	69.9 %	70.3 %	70.3 %
Personnel expenses	10.5	13.9	14.7	27.4	42.5	44.0	50.0
Other operating income	0.6	2.4	6.7	4.6	4.0	4.0	4.0
Other operating expenses	11.3	10.9	12.7	22.0	27.0	31.0	33.0
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	2.6	7.0	11.1	15.5	24.0	31.0	37.0
Margin	6.8 %	16.7 %	24.4 %	18.5 %	18.8 %	21.4 %	22.4 %
Depreciation of fixed assets	1.1	0.7	1.5	2.0	2.0	2.5	3.0
EBITA	1.6	6.3	9.6	13.5	22.0	28.5	34.0
Amortisation of intangible assets	11.7	9.7	7.0	8.5	12.0	14.0	15.5
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	-10.1	-3.4	2.6	5.0	10.0	14.5	18.5
Margin	-25.9 %	-8.0 %	5.7 %	6.0 %	7.8 %	10.0 %	11.2 %
EBIT adj.	-10.1	-3.4	2.6	5.0	10.0	14.5	18.5
Interest income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interest expenses	1.9	2.4	2.1	5.8	8.9	7.0	7.0
Other financial income (loss)	0.0	0.1	0.0	0.0	0.0	0.0	0.0
EBT	-12.0	-5.7	0.5	-0.8	1.1	7.5	11.5
Margin	-30.8 %	-13.5 %	1.1 %	-0.9 %	0.8 %	5.2 %	7.0 %
Total taxes	-2.9	-0.7	-1.1	-2.0	0.3	0.8	1.2
Net income from continuing operations	-9.1	-5.0	1.6	1.3	0.8	6.8	10.4
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	-9.1	-5.0	1.6	1.3	0.8	6.8	10.4
Minority interest	0.0	0.0	0.1	1.6	0.0	0.5	2.0
Net income	-9.1	-5.0	1.5	-0.3	0.8	6.3	8.4
Margin	-23.4 %	-11.9 %	3.4 %	-0.4 %	0.6 %	4.3 %	5.1 %
Number of shares, average	n.a.	n.a.	n.a.	64.1	98.5	117.1	117.1
EPS	n.a.	n.a.	n.a.	-0.01	0.01	0.05	0.07
EPS adj.	n.a.	n.a.	n.a.	-0.01	0.03	0.05	0.07
*Adjustments made for:							
-	n.a.	n.a.	n.a.	-0.01	0.03	0.05	

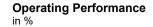
### Guidance: EUR 125m to EUR 135m sales and EBITDA of EUR 23m to EUR 26m

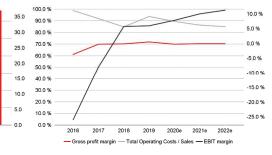
### **Financial Ratios**

% 91.8		<b>2018</b> 84.8 %	<b>2019</b> 93.6 %	<b>2020e</b> 89.5 %	<b>2021e</b> 86.2 %	2022e
		84.8 %	93.6 %	89.5 %	86.2 %	84.8 %
-8C	4				00.2 /0	04.0 /0
a0	.4 x	n.a.	1.1 x	1.9 x	3.4 x	2.0 x
x 3	.0 x	5.2 x	2.7 x	2.7 x	4.4 x	5.3 x
% 11.9	9 %	-229.8 %	265.4 %	28.2 %	10.0 %	10.0 %
a.	n.a.	n.a.	0.0 %	0.0 %	0.0 %	0.0 %
a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
2	% 11.9 a.	% 11.9 % a. n.a.	% 11.9 % -229.8 % a. n.a. n.a.	% 11.9 % -229.8 % 265.4 % a. n.a. n.a. 0.0 %	% 11.9 % -229.8 % 265.4 % 28.2 % a. n.a. n.a. 0.0 % 0.0 %	% 11.9 % -229.8 % 265.4 % 28.2 % 10.0 % a. n.a. n.a. 0.0 % 0.0 % 0.0 %

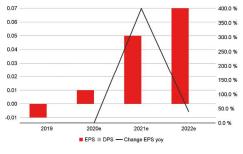








Performance per Share



Source: Warburg Research

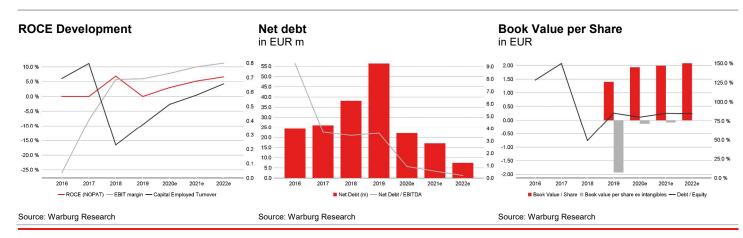


## **Consolidated balance sheet**

**Financial Ratios** 

In EUR m	2016	2017	2018	2019	2020e	2021e	2022e
Assets							
Goodwill and other intangible assets	51.1	47.5	204.1	233.2	241.2	242.2	242.7
thereof other intangible assets	22.0	16.7	66.7	85.9	88.9	89.9	90.4
thereof Goodwill	28.9	28.9	133.8	147.3	152.3	152.3	152.3
Property, plant and equipment	2.3	1.7	4.2	3.5	4.5	5.0	5.0
Financial assets	0.0	0.0	11.7	19.9	24.4	24.4	24.4
Other long-term assets	1.6	0.4	0.0	0.0	0.0	0.0	0.0
Fixed assets	55.1	49.5	220.0	256.6	270.1	271.6	272.1
Inventories	0.0	0.0	0.0	0.8	1.3	1.5	1.7
Accounts receivable	4.9	4.9	11.8	22.9	52.6	59.6	67.8
Liquid assets	2.8	1.0	4.4	33.0	77.9	92.9	102.6
Other short-term assets	10.1	11.4	0.0	-0.8	6.4	6.4	6.4
Current assets	17.8	17.3	16.3	55.9	138.1	160.4	178.4
Total Assets	72.9	66.8	236.3	312.4	408.3	432.0	450.6
Liabilities and shareholders' equity							
Subscribed capital	2.3	2.3	59.9	98.1	117.1	117.1	117.1
Capital reserve	48.2	48.2	4.3	0.0	78.5	78.5	78.5
Retained earnings	-18.6	-23.6	2.9	0.0	30.8	36.9	45.4
Other equity components	0.0	0.0	0.1	0.0	0.0	0.5	2.5
Shareholders' equity	31.9	26.8	67.2	98.1	226.3	233.0	243.4
Minority interest	0.0	-0.1	91.3	70.5	0.5	0.5	0.5
Total equity	31.9	26.7	158.5	168.6	226.8	233.5	243.9
Provisions	4.3	3.0	6.7	0.0	0.0	0.0	0.0
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilities (total)	27.1	27.1	42.6	89.3	100.0	110.0	110.0
thereof short-term financial liabilities	0.9	7.0	3.6	3.5	3.5	3.5	3.5
Accounts payable	6.8	7.2	9.2	18.4	52.6	59.6	67.8
Other liabilities	2.7	2.7	19.3	36.1	28.9	28.9	28.9
Liabilities	41.0	40.1	77.8	143.9	181.5	198.5	206.7
Total liabilities and shareholders' equity	72.9	66.8	236.3	312.4	408.3	432.0	450.6

#### 2016 2017 2018 2019 2020e 2021e 2022e **Efficiency of Capital Employment** 22.2 x **Operating Assets Turnover** 90.0 x -65.8 x 22.0 x 6.6 x 9.5 x 24.5 x Capital Employed Turnover 0.7 x 0.8 x 0.2 x 0.4 x 0.5 x 0.6 x 0.7 x ROA -16.6 % -10.1 % 0.7 % -0.1 % 0.3 % 2.3 % 3.1 % **Return on Capital** ROCE (NOPAT) 6.8 % 3.0 % 5.2 % 6.6 % n.a. n.a. n.a. ROE -57.2 % -17.0 % 3.3 % -0.4 % 0.5 % 2.7 % 3.5 % -0.4 % 2.1 % Adj. ROE -57.2 % -17.0 % 3.3 % 2.7 % 3.5 % Balance sheet quality Net Debt 24.3 26.1 38.1 56.4 22.1 17.1 7.4 38.1 Net Financial Debt 24.3 26.1 56.4 22.1 17.1 7.4 Net Gearing 76.3 % 97.6 % 24.0 % 33.4 % 9.8 % 7.3 % 3.0 % Net Fin. Debt / EBITDA 923.9 % 370.8 % 345.0 % 362.6 % 92.2 % 55.1 % 20.1 % Book Value / Share n.a. n.a. n.a. 1.4 1.9 2.0 2.1 Book value per share ex intangibles -1.9 -0.1 -0.1 0.0 n.a. n.a. n.a.



### Consolidated cash flow statement

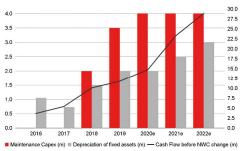


In EUR m	2016	2017	2018	2019	2020e	2021e	2022¢
Net income	-9.1	-5.0	1.6	1.3	0.8	6.8	10.4
Depreciation of fixed assets	1.1	0.7	1.5	2.0	2.0	2.5	3.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	11.7	9.7	7.0	8.5	12.0	14.0	15.5
Increase/decrease in long-term provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other non-cash income and expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash Flow before NWC change	3.7	5.4	10.1	11.8	14.8	23.3	28.9
Increase / decrease in inventory	0.0	0.0	0.0	-0.8	-0.5	-0.2	-0.2
Increase / decrease in accounts receivable	0.0	0.0	0.0	-7.0	-29.7	-7.0	-8.2
Increase / decrease in accounts payable	0.0	0.0	0.0	12.2	34.2	7.0	8.2
Increase / decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	0.0	0.0	0.0	4.4	4.0	-0.2	-0.2
Net cash provided by operating activities [1]	3.7	5.4	10.1	16.2	18.7	23.1	28.7
Investments in intangible assets	0.0	0.0	0.0	-11.0	-15.0	-15.0	-16.0
Investments in property, plant and equipment	0.0	0.0	-9.0	-2.0	-3.0	-3.0	-3.0
Payments for acquisitions	0.0	0.0	0.0	0.0	-15.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by investing activities [2]	0.0	0.0	-9.0	-13.0	-33.0	-18.0	-19.0
Change in financial liabilities	0.0	0.0	0.0	16.4	10.7	10.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	30.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	9.0	28.5	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities [3]	0.0	0.0	0.0	25.4	69.2	10.0	0.0
Change in liquid funds [1]+[2]+[3]	3.7	5.4	1.1	28.6	54.9	15.1	9.7
Effects of exchange-rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cash and cash equivalent at end of period	3.7	8.2	2.1	33.0	87.9	92.9	102.6

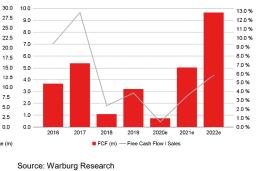
### **Financial Ratios**

	0040	0047	0040	0040	2020-	0004 -	0000-
	2016	2017	2018	2019	2020e	2021e	2022e
Cash Flow							
FCF	3.7	5.4	1.1	3.2	0.7	5.1	9.7
Free Cash Flow / Sales	9.4 %	12.8 %	2.4 %	3.8 %	0.6 %	3.5 %	5.8 %
Free Cash Flow Potential	5.5	7.7	10.2	14.1	19.7	26.3	31.9
Free Cash Flow / Net Profit	-40.0 %	-108.1 %	69.8 %	-989.8 %	97.6 %	80.8 %	115.6 %
Interest Received / Avg. Cash	1.6 %	0.1 %	0.5 %	0.0 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	14.1 %	8.7 %	6.1 %	8.7 %	9.4 %	6.7 %	6.4 %
Management of Funds							
Investment ratio	0.0 %	0.0 %	19.9 %	15.5 %	14.1 %	12.4 %	11.5 %
Maint. Capex / Sales	0.0 %	0.0 %	4.4 %	4.2 %	3.1 %	2.8 %	2.4 %
Capex / Dep	0.0 %	0.0 %	106.3 %	123.3 %	128.6 %	109.1 %	102.7 %
Avg. Working Capital / Sales	-2.4 %	-5.0 %	0.3 %	4.7 %	2.6 %	1.0 %	1.0 %
Trade Debtors / Trade Creditors	72.0 %	67.7 %	128.8 %	124.3 %	100.0 %	100.0 %	100.0 %
Inventory Turnover	n.a.	n.a.	n.a.	42.3 x	37.7 x	36.0 x	35.9 x
Receivables collection period (days)	46	42	95	100	150	150	150
Payables payment period (days)	143	162	190	199	392	403	406
Cash conversion cycle (Days)	n.a.	n.a.	n.a.	-90	-232	-243	-246

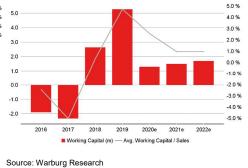
# CAPEX and Cash Flow in EUR m







### **Working Capital**





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Media and Games Invest plc	5	http://www.mmwarburg.com/disclaimer/disclaimer_en/MT0000580101.htm	



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"_"	Rating suspended:	The available information currently does not permit an evaluation of the company.	

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Rating	Number of stocks	% of Universe
Buy	129	63
Hold	60	29
Sell	8	4
Rating suspended	7	3
Total	204	100

### WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

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Buy	37	80
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Sell	0	0
Rating suspended	3	7
Total	46	100

### PRICE AND RATING HISTORY MEDIA AND GAMES INVEST PLC AS OF 18.01.2021



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